KwixStart
Implementation Plans

FOR DYNAMICS 365 BUSINESS CENTRAL

![Kwixand Solutions logo](Kwixand Solutions)

What is a KwixStart Implementation?

Some of the biggest fears for small businesses looking to implement their first ERP solution often revolve around cost and timeline.

- Will it go over budget?
- Will there be significant delays?
- How long before the system is functional?

For peace of mind during this overwhelming process, Kwixand Solutions offers Kwixstart implementation packages for Dynamics 365 Business Central, specifically geared towards small and budget-limited businesses.

A Kwixstart implementation is a lean implementation with a fixed price, so you can get your business up and running without losing transaction speed. Our lean implementation packages for Dynamics 365 Business Central include a discovery process, data import, the general ledger's configuration, accounts payable and accounts receivable, and training and support for Go Live.

As a Microsoft Dynamics 365 Business Central partner, Kwixand Solutions can help you go beyond the limits of entry-level accounting systems and transform your business.

With a KwixStart implementation plan, expect:

Guaranteed Results

If the results we agreed upon are not delivered, we recommend you pay us only what you believe our services were worth.

Fixed Fees & Timeline

Our lean implementation packages have fixed fees, so you don't worry about going over budget or overschedule.

Industry Expertise

Our experts have decades of ERP implementation experience across various industries and can guide your business.

KwixStart Implementation Plans
for Microsoft Dynamics 365 Business Central

FINANCE

$15,000

4 Week Implementation

FINANCE & DiSTRIBUTION

$30,000

8 Week Implementation

FINANCE, DISTRIBUTION, & MANUFACTURING

$45,000

12 Week Implementation

KwixStart for Finance

This is a lean, fixed-fee implementation that includes a discovery process, data import configuration of the general ledger, accounts payable and accounts receivable, and training and support for Go Live.

Discovery Process

Includes discovery sessions to help define chart of accounts, reporting dimensions, vendors, customers, and system setup (up to 8 hours).

Data Import

- Loading of master record data for customers, vendor, and chart of accounts (templates provided, customer to populate templates).
- Import of opening trial balance. This is the closed balance sheet from the prior fiscal year from the anticipated go live.
- Mapping of old to new accounts provided by customer.
- Import of monthly net G/L changes, by account, up until go live (up to one year).
- Mapping from old to new accounts provided by customer.
- Import of open customer and vendor balances at the cutover date (template provided, customer to populate templates).

Support

Includes live remote training of modules for Financials, Accounts Receivable, Accounts Payable (up to 24 hours) as well as Go live / first month end close support (up to 16 hours).

Overview of project deliverables include:

- General ledger (1 company)
- 2 global dimensions
- 1 GL budget
- Accounts payable (cheque format without EFT)
- Accounts Receivable (receivables entry and 1 invoice format)
- Banking and reconciliation with statement upload for multiple banks from the same financial institution
- Multi-currency configuration
- Data conversion (customers, vendors, open AP, open AR, GL [1 year of history], chart of accounts)
- Out of the box financial statements – balance sheet – income statement

Please note: This plan is limited to a maximum of 20 named users. Third-party integrations, and customizations of functionality or reports will be billed separately.

$15,000 - 4 Week Implementation

KwixStart for Finance & Distribution

This is a lean, fixed-fee implementation for businesses that need distribution functionality in their ERP. It includes a discovery process, data import configuration of the general ledger, accounts payable and accounts receivable, inventory, sales orders, purchase orders, and training and support for Go Live.

Discovery Process

Includes discovery sessions to help define chart of accounts, reporting dimensions, vendors, customers, and system setup (up to 24 hours).

Data Import

- Loading of master record data for customers, vendors, items, resources and chart of accounts (templates provided, customer to populate templates).
- Import of opening trial balance. This is the closed balance sheet from the prior fiscal year from the anticipated go live.
- Mapping of old to new accounts provided by customer.
- Import of monthly net G/L changes, by account, up until go live (up to one year).
- Mapping from old to new accounts provided by customer.
- Import of open customer, vendor and item balances at the cutover date (template provided, customer to populate templates).

Support

Includes live remote training modules for Financials, Accounts Receivable, Sales Orders, Accounts Payable, Purchase Orders and Inventory (up to 40 hours), and Go live / first month end close support (up to 24 hours).

Overview of project deliverables include:

- General ledger (1 company)
- 2 global dimensions
- 1 GL budget
- Accounts payable (cheque format without EFT)
- Accounts Receivable (receivables entry and 1 invoice format)
- Banking and reconciliation with statement upload for multiple banks from the same financial institution
- Multi-currency configuration
- Data conversion (customers, vendors, open AP, open AR, GL [1 year of history], chart of accounts)
- Out of the box financial statements – balance sheet – income statement
- Inventory and non-stock items
- Quotes, sales orders, invoices Sales order and sales invoice format
- Purchase orders, receiving Purchase order format
- Warehousing with bins
- Open invoice data conversion
- Lot tracking / serialization (if applicable)
- Data conversion (Items, Inventory Qtys, Price List, open Invoices, open orders, open purchase orders)
- Out of the box financial statements – balance sheet and income statement

Please note: This plan is limited to a maximum of 20 named users. Third-party integrations, and customizations of functionality or reports will be billed separately.

$30,000 - 8 Week Implementation

Finance, Distribution, & Manufacturing

This is a lean, fixed-fee implementation for businesses that need distribution and manufacturing functionality in their ERP. It includes a discovery process, data import configuration of the general ledger, accounts payable and accounts receivable, inventory, sales orders, purchase orders, jobs, and training and support for Go Live.

Discovery Process

Includes discovery sessions to help define chart of accounts, reporting dimensions, vendors, customers, and system setup (up to 24 hours).

Data Import

- Loading of master record data for customers, vendors, items, resources, jobs, BOMs, routings, and chart of accounts (templates provided, customer to populate templates).
- Import of opening trial balance. This is the closed balance sheet from the prior fiscal year from the anticipated go live.
- Mapping of old to new accounts provided by customer. Import of monthly net G/L changes, by account, up until go live (up to one year).
- Mapping from old to new accounts provided by customer.
- Import of open customer, vendor, item balances and open production orders at the cutover date (template provided, customer to populate templates).

Support

Includes live remote training modules for Financials, Accounts Receivable, Sales Orders, Accounts Payable, Purchase Orders, Inventory, Production Management (up to 40 hours), and Go live / first month end close support (up to 24 hours)

Overview of project deliverables include:

- General ledger (1 company)
- 2 global dimensions
- 1 GL budget
- Accounts payable (cheque format without EFT)
- Accounts Receivable (receivables entry and 1 invoice format)
- Banking and reconciliation with statement upload for multiple banks from the same financial institution
- Multi-currency configuration
- Data conversion (customers, vendors, open AP, open AR, GL [1 year of history], chart of accounts)
- Out of the box financial statements – balance sheet – income statement
- Inventory and non-stock items
- Quotes, sales orders, invoices Sales order and sales invoice formatPurchase orders, receiving Purchase order format
- Open invoice data conversion
- Lot tracking / serialization (if applicable)
- Data conversion (Items, Inventory Qtys, Price List, open Invoices)
- Requisition worksheet
- Inventory planning/MRPProduction orders with manual and/or automated backflushing
- BOMs and routings
- Capacity planning
- Data conversion for BOMs, routings and open production orders
- Work in progress - WIP

Please note: This plan is limited to a maximum of 20 named users. Third-party integrations, and customizations of functionality or reports will be billed separately.

$45,000 - 12 Week Implementation

KwixStart Extras

If you're looking for some additional support, you can add one or all of these Kwixstart Extras to any of our Kwixstart implementation plans.

+ Implementation of the Fixed Asset Module

This module in Business Central provides an overview of your fixed assets and ensures correct periodic depreciation. It enables you to keep track of your maintenance costs, manage insurance policies, and generate various reports and statistics.

$3,000

+ Implementation of EFT

Use Electronic Funds Transfer for Business Central to quickly and effortlessly setup EFT with any major Canadian Bank. Leverage the time and cost savings of using EFT for Payables. 1 bank included in the setup.

$3,000

+ Customer Care Plan

Enjoy peace of mind with Kwixand's Customer Care Program. Choose a plan tailored to meet your unique business needs. Get in touch for a custom quote.

Starting at $500 per month billed annually

Is a KwixStart Implementation Right for Your Company?

Lean, rapid implementations may not be right for every organization. This is especially true for larger companies, who have specific processes or compliance requirements, need customizations, or have many users. Lean implementations are ideal for smaller companies, which often fall within one of these criteria:

Small to mid-sized businesses

Businesses who require a solution for 1 location, ideally for up to 20 users.

First-time ERP adopters

Companies who are transitioning to an ERP solution for the first time.

Upgrading from accounting software

Companies who have outgrown their accounting software like Quickbooks or Sage.

Looking to constrain cost and risks

Smaller businesses with limited budgets and specific timelines.

Why Select D365 Business Central for Your SMB

As companies grow, they get to a tipping point where their current accounting or ERP systems can't keep up with demand, provide the insights needed to make informed decisions, or enable a mobile workforce.

Microsoft Dynamics 365 Business Central is a comprehensive solution that helps SMBs connect their financials, sales, services, and operations to streamline and secure business processes, improve customer interactions, and make better decisions.

Comprehensive integration.
Deploy one solution to manage your financials, sales, service, and operations with the ability to connect applications like payroll, banking apps, CRM systems, or custom APIs.

Connects your entire business.
Automatically pulls your systems and processes together so your people don't have to.

Fast from the start.
Delivers an easy-to-learn solution that people just intuitively know how to use.

Automates and secures business processes.
Improve productivity and get more done with easy-to-create workflows, audit trails, and enterprise-level security—features that basic accounting software can't provide.

Provide an end-to-end view of your business.
Centralize your data from accounting, sales, purchasing, inventory, and customer interactions to get an accurate end-to-end view of your business. All data stays up to date so you can spot trends, prevent issues, and deliver great customer experiences.

Trusted technology provider.
Creates security as a trusted, leading technology provider for businesses of all sizes around the world.

Enables mobility.
Empowers a mobile workforce by delivering the same experience across devices, regardless of their location.

Register for a free D365 Business Central assessment

If you would like to learn more about how an ERP system could help transform your small business, sign up for our free ERP assessment. This no-obligation assessment enables you to determine whether Microsoft Dynamics 365 Business Central, a cloud ERP solution designed for small and mid-sized businesses, could successfully be adopted into your organization.

Our experts will work with you to review, evaluate, and develop a plan for your organization to see what it takes to successfully adopt Dynamics 365 Business Central, based on your current needs and the product's suitability.

Register for free

Get Started with a KwixStart Implementation

Got questions? Get in touch with the Kwixand team.

The team at Kwixand is here to answer your questions.

As a Microsoft Dynamics 365 Partner, we leverage the Dynamics 365 suite of ERP and CRM applications, as well as Microsoft Power Platform to design creative cloud solutions that work for your company. Whichever cloud solution you choose, we'll help you get the best out of your Dynamics 365 platform through our Customer Care Program.

We believe your journey to success is about much more than software. It's about transforming your culture, processes, and customer experiences to accelerate your business. We guide you through the entire journey from consultation, implementation to support and training through the Customer Care Program, and more. No matter the service, expect unwavering dedication and ongoing value.

Contact Us

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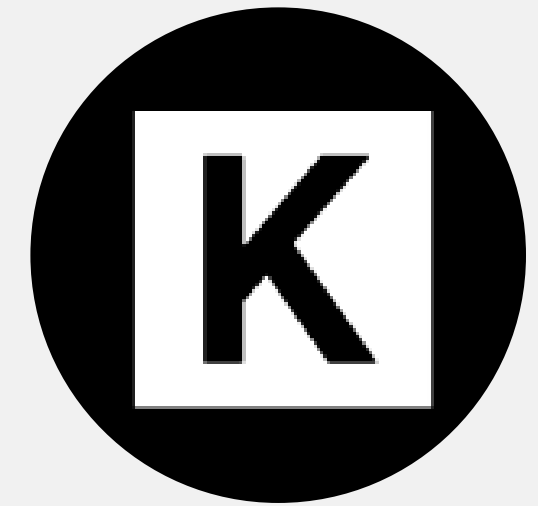
About Kwixand Solutions

Kwixand Solutions was founded in 2018 with a mission to provide small to mid-sized businesses with the strategies and solutions they need for successful digital transformation. As a trusted Microsoft Dynamics Partner, we work with clients across various industries to help achieve their business goals and scale with ease. With decades of experience in ERP, CRM, BI, and cloud technologies, our team of seasoned experts dive deep into the nitty-gritty of your business processes and values and work with you to develop a plan that is designed specifically for your business. We guarantee results - that is our commitment to success.