

Microsoft Dynamics 365 Sales

Ready to sell smarter?

Grow sales by empowering your sales team to engage proactively with actionable insights from Dynamics 365, LinkedIn, and Office 365. Go further with Dynamics 365 Sales to better understand customer needs, engage more effectively, and win more deals. Find out how easy it is to boost your sales performance with D365 for Sales.

Build relationships and close more deals

- Unify relationship data and processes with LinkedIn Sales Navigator integration so sellers can build trust and manage relationships at scale.
- Get profiles and insights with LinkedIn Sales Navigator integration, including related leads and ways to secure a warm introduction.
- Keep track of contacts and visualize relationships among contacts with org charts.
- Collaborate and personalize sales documents with embedded Office 365 tools—fitting the way sellers work.
- Improve sales engagement by bringing your customer data together with survey insights from Microsoft Forms Pro—included with D365 Sales.

Accelerate sales performance

- Help sales managers drive performance with pipeline analysis, deal insights, relationship analytics, and conversation intelligence.
- Discover emerging customer needs, competitive dynamics, and market trends with AI-driven insights.
- Proactively identify at-risk deals, gain visibility into conversations, and provide actionable feedback through built-in coaching tools



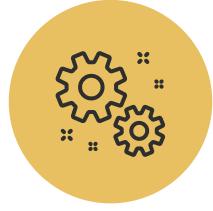
Free up more time for selling

- Minimize routine tasks with contextual prompts that, as sellers enter notes, suggest new records to create.
- Concentrate on selling with sales playbooks that contain repeatable, winning sales techniques and contextual reference materials.
- Spend less time searching for content with modern sales enablement capabilities that intelligently recommend the most relevant content and related training to sellers.
- Reduce training with a business process UI that provides contextual guidance during every phase of the sales cycle.



Boost sales productivity with seamless tools

- Collaborate on deals across functions and geography with customer information and document sharing directly from Microsoft Teams, a modern hub for chat, meetings, documents, and business applications.
- Minimize manual data entry by scanning and converting business cards into new records in Dynamics 365.
- Streamline workflow with modern mobile applications and familiar tools like Outlook, Excel, and SharePoint that work seamlessly with Dynamics 365 Sales.
- Recruit, onboard, and strengthen your partner channel. Give partners a quick view of interactions across opportunities, cases, and other relevant information with partner relationship management.



Innovate with flexible solutions that grow with your business

- Accelerate time-to-market by quickly adapting the pre-built application to your needs with visual editors. Automate workflows, analyze data, and easily build custom applications with Microsoft Power Platform.
- Easily deliver insights to your sales team with built-in AI. Customize insights to fit your sales process – no code required.
- Reduce the cost and complexity of operating a global infrastructure with the Microsoft cloud, and help safeguard your data throughout Microsoft data centers.
- Transform the end-to-end customer journey by unifying your data across marketing, sales, and service.

Dynamics 365 Sales Plans

Dynamics 365 for Sales is the next generation of intelligent sales applications that enable your sales organization to grow, evolve, and transform. Choose a plan that best fits your organization's needs.

Sales Professional

\$83.20 CAD

\$65.00 USD

Per user/month

Streamed sales force automation with Office 365 Integration.

Sales Enterprise

\$121.60 CAD

\$95.00 USD

Per user/month

Industry-leading sales force automation with contextual insights and advanced customization capabilities.

Relationship Sales

\$145.09 CAD

\$130.00 USD

Per user/month

Relationship selling with LinkedIn Sales Navigator and D365 Sales Enterprise.

Requires a 10-seat minimum

Sales Insights*

\$64.00 CAD

\$50.00 USD

Per user/month

Additional AI-driven insights for sellers and managers.

*Sales insights is available as an add on to D365 Sales Enterprise or Microsoft Relationship Sales. Must be deployed in the same geo as the D365 instance.



Learn How to Leverage D365 Sales for Your Business.

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